
From: Ashwin Pandit [mailto:vidoak@iprimus.com.au]
Sent: Wednesday, 11 March 2009 8:10 PM
To: Angelo Pavanello
Subject: Testimonial

After 6 months of negotiations with our landlord, we were not heading anywhere and had given up all hopes. We had only 3 months left before the expiry of our lease and we had started the process of winding up our store. This was the time when we were referred to McIntyre Robertson Scarborough Pty Ltd, by our head office. I got in touch with Angelo Pavanello, consultant at McIntyre Robertson Scarborough Pty Ltd and explained to him the situation and the how critical time was for us.

Angelo has always provided us with a consistent level of service, productivity, flexibility, adaptability to changing requirements and professionalism. As a result of using Angelo's services we achieved the desired result with a cost saving of about 40% on our rental expenses. If we would not have made that phone call, we would have been out of the business and ended up with a huge financial liability. Having used his services I can certainly recommend McIntyre to anyone interested in lease negotiation.

Ashwin Pandit

Franchisee

Blockbuster Epping
