

20 August 2007

To whom it may concern

## **McINTYRE ROBERTSON SCARBOROUGH – PROFESSIONAL PROPERTY SERVICES**

Kellogg Brown & Root (KBR) recently engaged McIntyre Robertson Scarborough (MRS) to assist us in securing leased office accommodation for our South Australian operations.

MRS undertook a full review of more than 15 potential options, including new developments. Each option was graded according to a weighted matrix of key accommodation criteria established by KBR. A financial analysis of all property-related costs associated with each option was also undertaken.

KBR's final decision to renegotiate a new lease over its existing premises at 186 Greenhill Road, Parkside, was taken after careful evaluation of key criteria including location, financing and staff preferences and then significant discussion and negotiation with the new building owner with regard to a major upgrade of the base building and incorporation of a fully integrated new tenancy fit-out.

Throughout these complex negotiations, MRS staff worked in a professional and diligent manner and in KBR's best interests. I have no doubt that, as a result of MRS' involvement, KBR has achieved an excellent outcome in terms of both the commercial result and the ongoing building amenity for our staff and clients.

KBR would be pleased to recommend MRS to other parties seeking professional property advice.

Yours faithfully

**KELLOGG BROWN & ROOT PTY LTD**



Mark Gobbie  
State General Manager, SA/NT